

MSD Product Costs and Retail Selling Prices

Product Cost

Product Group	Product description	Lens Group	Corridor	Supplier	Code	Coating	Index	Index Description	Member Cost Excl GST	Pair Member Cost Excl GST	Lens Type	Fitted Single	Fitted Pair
Lens - HOYA	FSV	FSV		HOYA	HLSY-1.50	HC	1.5	Std	\$2.75	\$5.49	FSV	\$6.75	\$13.49
Lens - HOYA	FSV High Index	FSV		HOYA	HLSY-1.60	MC	1.6	High	\$3.61	\$7.23	FSV	\$7.61	\$15.23
Lens - HOYA	Grind	SVG		HOYA	HP-SVG-1.50	HC	1.5	Std	\$9.94	\$19.88	SVG	\$13.94	\$27.88
Lens - HOYA	Grind High Index	SVG		HOYA	HP-SVG-1.60	MC	1.6	High	\$28.08	\$56.16	SVG	\$32.08	\$64.16
Lens - HOYA	BF	BF		HOYA	HPFT-1.50	HC	1.5	Std	\$26.78	\$53.56	BF	\$30.78	\$61.56
Lens - HOYA	BF High Index	BF		HOYA	HPCT-1.60	MC	1.6	High	\$51.61	\$103.21	BF	\$55.61	\$111.21
Lens - HOYA	Prog	Prog	Short	HOYA	HP-PE1-1.50	HC	1.5	Std	\$28.85	\$57.70	Prog	\$32.85	\$65.70
Lens - HOYA	Prog	Prog	Long	HOYA	HP-PE5-1.50	HC	1.5	Std	\$28.85	\$57.70	Prog	\$32.85	\$65.70
Lens - HOYA	Prog High Index	Prog	Short	HOYA	HP-PE1-1.60	MC	1.6	High	\$35.14	\$70.28	Prog	\$39.14	\$78.28
Lens - HOYA	Prog High Index	Prog	Long	HOYA	HP-PE5-1.60	MC	1.6	High	\$35.14	\$70.28	Prog	\$39.14	\$78.28
Fitting - HOYA	Standard	Fitting		HOYA					\$4.00	\$8.00			
Fitting - HOYA	Nylon	Fitting		HOYA					\$10.45	\$20.90			
Fitting - HOYA	Rimless	Fitting		HOYA					\$22.55	\$45.10			

Product Group	Supplier	Total Cost Excl GST
Frames	VMD	\$11.39
Cases & Cloth	VMD	\$1.67
Readers	VMD	\$6.54

**NB - any total value over \$249 requires MSD approval**

Number	Manufacturer	Description	Package	Type	Index	Approval required	Customer Price excl GST	Customer Price inc GST	Eyewear cost Including Examination	Quote required
EyeX	VIOC	Eye Exam	Eye Exam	Eye Exam			\$56.52	\$65.00	\$65.00	No
F FSV	VIOC	Complete Spectacles FSV	Complete Specs	Specs FSV	Std		\$95.65	\$110.00	\$175.00	No
F BF	VIOC	Complete Spectacles BF	Complete Specs	Specs BF	Std		\$160.00	\$184.00	\$249.00	No
F Prog	VIOC	Complete Spectacles Prog	Complete Specs	Specs Prog	Std		\$160.00	\$184.00	\$249.00	No
F SVG	VIOC	Complete Spectacles SVG	Complete Specs	Specs SVG	Std		\$95.65	\$110.00	\$175.00	No
FSV Pr	VIOC	FSV Lens pair	Lens Pair	FSV Pr	Std		\$60.87	\$70.00	\$135.00	No
BF Pr	VIOC	Bifocal Lens pair	Lens Pair	BF Pr	Std		\$152.17	\$175.00	\$240.00	No
Prog Pr	VIOC	Progressive Lens pair	Lens Pair	Prog Pr	Std		\$152.17	\$175.00	\$240.00	No
SVG Pr	VIOC	SVG Lens pair	Lens Pair	SVG Pr	Std		\$78.26	\$90.00	\$155.00	No
FSV Single	VIOC	FSV Lens single	Lens Single	FSV Sng	Std		\$43.48	\$50.00	\$115.00	No
BF Single	VIOC	Bifocal Lens single	Lens Single	BF Sng	Std		\$121.74	\$140.00	\$205.00	No
Prog Single	VIOC	Progressive Lens single	Lens Single	Prog Sng	Std		\$121.74	\$140.00	\$205.00	No
SVG Single	VIOC	SVG Lens single	Lens Single	SVG Sng	Std		\$60.87	\$70.00	\$135.00	No
Frame	VIOC	Specatcle Frames	Frame	Frame			\$52.17	\$60.00	\$125.00	No
Case	VIOC	Specatcle Case	Case	Case			\$4.35	\$5.00	\$70.00	No
Repair Frames (OoW)	VIOC	Repair Frames (out of Warranty)	Repair	Repair			\$52.17	\$60.00	\$125.00	No
Repair Joints	VIOC	Repair Joints	Repair	Repair			\$21.74	\$25.00	\$90.00	No
Repair Sides (Temples)	VIOC	Repair Sides (Temples)	Repair	Repair			\$21.74	\$25.00	\$90.00	No
Ready to Wear Readers	VIOC	Ready to Wear Readers	RR	RR			\$13.04	\$15.00	\$80.00	No
F FSV HI	VIOC	Complete Spectacles FSV High Index	Complete Specs	Specs FSV HI	High		\$121.74	\$140.00	\$205.00	No
F BF HI	VIOC	Complete Spectacles BF High Index	Complete Specs	Specs BF HI	High	Approval required	\$239.13	\$275.00	\$340.00	Yes
F Prog HI	VIOC	Complete Spectacles Prog High Index	Complete Specs	Specs Prog HI	High	Approval required	\$239.13	\$275.00	\$340.00	Yes
F SVG HI	VIOC	Complete Spectacles SVG High Index	Complete Specs	Specs SVG HI	High		\$139.13	\$160.00	\$225.00	No
FSV HI Pr	VIOC	FSV High Index Lens pair	Lens Pair	FSV HI Pr	High		\$95.65	\$110.00	\$175.00	No
BF HI Pr	VIOC	Bifocal High Index Lens pair	Lens Pair	BF HI Pr	High	Approval required	\$208.70	\$240.00	\$305.00	Yes
Prog HI Pr	VIOC	Progressive High Index Lens pair	Lens Pair	Prog HI Pr	High	Approval required	\$208.70	\$240.00	\$305.00	Yes
SVG HI Pr	VIOC	SVG High Index Lens pair	Lens Pair	SVG HI Pr	High		\$121.74	\$140.00	\$205.00	No
FSV HI Single	VIOC	FSV High Index Lens single	Lens Single	FSV HI Sng	High		\$60.87	\$70.00	\$135.00	No
BF HI Single	VIOC	Bifocal High Index Lens single	Lens Single	BF HI Sng	High		\$156.52	\$180.00	\$245.00	No
Prog HI Single	VIOC	Progressive High Index Lens single	Lens Single	Prog HI Sng	High		\$156.52	\$180.00	\$245.00	No
SVG HI Single	VIOC	SVG High Index Lens single	Lens Single	SVG HI Sng	High		\$86.96	\$100.00	\$165.00	No
Other Products	VIOC	Non-Standard Products	Describe	Describe		Approval Required	Various	Various - provide details	Various - provide details	Yes